

NEW BENEFITS

A STRONGER VOICE

As part of CIBS' ongoing commitment to the interests of our membership, CIBS created an Economic Development Advocacy Committee (EDAC) to promote the economic health of Long Island's business and commercial real estate community. The role of EDAC is to identify and determine worthwhile and significant Long Island real estate developments, regional infrastructure projects, and local, county, and state legislative issues, which will have a positive or negative impact on our members. The secondary benefit is twofold: raise awareness of these important economic issues as well as the profile of CIBS as "Long Island's Largest Commercial Real Estate Brokers Group."

AWARENESS

There are many different commercial real estate groups on Long Island that we wish we could all participate, but sometimes we simply don't have the time. Therefore, we created the Intergroup Committee which will meet with the different commercial real estate related organizations so we can help keep our members apprised on market news.

RETAIL

The retail market is undergoing a tremendous amount of changes due to the e-commerce industry. Despite this, retail industry experts are coming together to navigate this market and develop creative solutions. The growing retail membership is benefiting from other commercial real estate experts in office and industrial products to accomplish their goals for clients.

CONTINUED BENEFITS

CONNECTION WITH OTHER BROKERS

First and foremost is the industry connection CIBS affords brokers on Long Island. CIBS has successfully fostered a camaraderie among brokers that has won the praise of its broker and associate members as well as having proved useful in conducting business.

EDUCATIONAL MEETINGS

CIBS educational breakfast meetings are very well attended by CIBS members and guests because the interesting topics that are featured add value to the real estate community and related industries.

DIALOGUE AMONG MEMBERS

CIBS provides a forum for positive dialogue among members fostering a high level of cooperation and improving communications among the commercial real estate community.

CIBS ONLINE MEMBERSHIP DIRECTORY

CIBS maintains an online membership directory. The CIBS directory lists each member alphabetically as well as by member business type. This allows a CIBS member to quickly locate another related real estate service provider should a client ask for help with other needs.

CIBS WEBSITE

You can stay in touch with all that is going on at CIBS by logging on to our web site at www.CIBS-LI.com. There, you can learn of special upcoming events, learn more about CIBS officers, Board of Directors, and committee members, as well as access past newsletters and more.

Special Benefit to Associate Members: CIBS publishes articles written by associate members about their businesses on our website and in our newsletters.

CIBS NEWSLETTER

Through its e-newsletter, CIBS members are supplied with a great deal of important information, i.e. review of recent meetings, upcoming events, the President's message, a CIBS event calendar, and other vital information. The newsletter is sent to ABLI, key government officials, and media contacts.

ABLI LIAISON

The ABLI/CIBS Annual Long Island Real Estate Dinner is held every April and is one of our most exciting real estate-related social events. This is the event where the *Lifetime Achievement Award* and the *Most Ingenious Deal of the Year Award* are presented. ABLI has also graciously included CIBS members among invited guests to its Annual December Holiday Party.

SOCIAL ASPECTS

Other benefits of CIBS membership are its social aspects. Our 'Annual Golf Outing' held during the spring raises money for charity and attracts golf-lovers of every skill level. Our annual 'Meet Your Associates Cocktail Reception' is the event of the season you won't want to miss. Each year CIBS has various other new social events that change from year to year.

COMMUNITY CONSCIOUSNESS

One of the most special and satisfying endeavors is our annual participation in supporting local charities which benefit communities throughout both Nassau and Suffolk Counties.

ETHICS, MEDIATION, AND ARBITRATION

Every CIBS Member is required to accept the CIBS Code of Ethics and agree to mandatory Mediation using CIBS' Mediation and Arbitration process. The CIBS alternate dispute resolution forum was designed by the brokers to resolve disputes in a streamlined and cost effective manner. When you avail yourself of the CIBS Mediation and Arbitration process, issues will be addressed by professionals who have the requisite experience to bring disputes to an expeditious and just resolution.

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